



# Firm survey 2024 results

#### Overview

OBSI's annual Firm Survey is one of the tools we use to continuously improve our services. The feedback received is important to helping us understand firms' experiences and determine the focus of our quality improvement initiatives. Surveys are distributed in late November 2024.

# Who was surveyed?

In 2024, OBSI sent surveys to 251 participating firms, including:

- 169 federally regulated bank members of OBSI whether they had a complaint with OBSI or not in the past year (referred to in this report as banks)
- 82 investment firms that had a complaint handled by OBSI in the past year.

The overall response rate was 40%.

### What was asked?

We asked qualitative and open-ended questions to collect firm feedback about our overall service and staff performance. Comment boxes were available at the end of each question or section for additional remarks. Our survey questions were unchanged from the previous year. However, firms were able to select 'not applicable' (N/A) for a number of questions. As with our consumer surveys, we expect a certain degree of outcome bias to influence the feedback we receive.

# **Survey results**

This year, many firms commented favourably on the professionalism of our staff and the clear delivery of our final written conclusions or recommendations, as well as the effectiveness of staff in providing a resolution to a complaint.

The survey results below are filtered by responding banks and responding investment firms. We used a rating of favourable, neutral, and unfavourable to present the responses to most of our survey questions. Percentages may not total 100 due to rounding.

## **Next steps**

Preliminary assessment of the results indicates the need for additional improvements to our Firm Portal and to help firms to understand our approach to case timeliness and loss calculations.

OBSI OVERALL SERVICE	Sector	2024			
		FAV	Neutral	N/A	UNFAV
OBSI dealt promptly with complaints concerning our firm.	Banking	61%	33%	0%	6%
No/Yes/Somewhat	Investments	64%	30%	3%	3%
OBSI provided a final written conclusion or recommendation within 120 days for all banking-related	Banking	89%		0%	11%
complaints or 180 days for all investment-related complaints. No/Yes	Investments	79%		9%	12%
OBSI staff who investigated the complaint(s) were knowledgeable about applicable laws and regulations.	Banking	83%		0%	17%
No/Yes	Investments	79%		9%	12%
OBSI staff demonstrated a good understanding of our firm's applicable policies.	Banking	88%		6%	6%
No/Yes	Investments	79%		10%	10%
OBSI's final written conclusions or recommendations were written in clear, simple and not misleading	Banking	100%		0%	0%
language. No/Yes	Investments	93%		3%	3%
OBSI followed its Terms of Reference and its procedures for dealing with complaints.	Banking	88%		6%	6%
No/Yes	Investments	82%		7%	11%

OBSI STAFF	Sector	2024			
		FAV	Neutral	N/A	UNFAV
OBSI's staff was courteous and professional.	Banking	94%	6%		0%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	93%	7%		0%
OBSI's staff promptly answered our firm's questions.	Banking	82%	6%		12%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	90%	7%		4%
	- 11	040/	4.00/		00/
OBSI's staff clearly explained the complaint-handling process.	Banking	81%	19%		0%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	97%	4%		0%
	Dankin -	81%	6%		100/
OBSI's staff kept our firm informed during all stages of the complaint process.	Banking	81%			13% 7%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	82%	11%		7%
OBSI's staff was effective in providing a resolution for our client's complaint(s).	Banking	81%	6%		13%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	79%	7%		14%
OBSI added value to our firm's complaint handling process.	Banking	62%	25%		13%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	77%	4%		19%
OBSI's staff clearly explained our firm's membership fee.	Banking	34%	59%		7%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	56%	37%		8%
It was easy to contact OBSI for membership-related inquiries.	Banking	40%	56%		4%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	56%	37%		8%
		400/	500/		e0/
OBSI's staff kept our firm appropriately informed on important developments concerning OBSI policy.	Banking	43%	52%		6%
Strongly disagree/Somewhat disagree/Neither agree nor disagree/Somewhat agree/Strongly agree	Investments	71%	25%		4%

OBSI OUTREACH & COMMUNICATIONS	Sector	2024			
Please indicate how useful OBSI's outreach activities and communications were to your firm.	Sector	Very useful	Somewhat useful	Not useful at all	N/A
Website	Banking	37%	25%	2%	37%
Not useful at all/Somewhat useful/Very useful/Not applicable	Investments	41%	45%	3%	10%
e-Newsletter	Banking	15%	25%	3%	57%
Not useful at all/Somewhat useful/Very useful/Not applicable	Investments	21%	54%	4%	21%
Social media	Banking	2%	9%	6%	83%
Not useful at all/Somewhat useful/Very useful/Not applicable	Investments	3%	28%	21%	48%
Case studies	Banking	14%	11%	3%	72%
Not useful at all/Somewhat useful/Very useful/Not applicable	Investments	34%	28%	17%	21%
	Dankina.	00/	3%	20/	000/
In-person meetings/seminars	Banking	8%		2%	88%
Not useful at all/Somewhat useful/Very useful/Not applicable	Investments	11%	18%	4%	68%
FIRM PORTAL		FAV	Neutral	UNFAV	
Have you used OBSI's Firm Portal to access or share information about client complaint(s)?	Banking	40%		60%	
No/Yes	Investments	90%		10%	
How easy was it to use the Firm Portal?	Banking	92%	8%	0%	
Very difficult/Somewhat difficult/Neither difficult nor easy/Somewhat easy/Very easy	Investments	88%	8%	4%	